

# CMC Managed Funds Program - Equity

Fourth Quarter 2019  
Fact Sheet

## Company Profile

- The Capital Management Corporation (CMC) is an investment boutique managing institutional and high net worth client portfolios.
- Our investment strategies include All-Cap Growth, Alpha, Balanced G&I, Core, Dividend Appreciation, Focus, Growth & Income, SMID, and SRI.
- Bottom-up stock selection process with all-cap growth emphasis.
- Long track record, GIPS® compliant since 1995.
- Investment team includes Timothy C. Call, CFA, MBA, CIO & Mark W. Livesay, CFA.
- Wealth management team includes Bradley D. Shiveley, MBA, Preston S. Smith and Kenneth L. Walker, MBA.
- Assets under management \$509 million.

## Fundamental Approach

- Regression to the mean
- Stable investment vehicles
  - Able to consistently implement fund charter
  - Long track record
  - Low cost
  - Stability in management structure

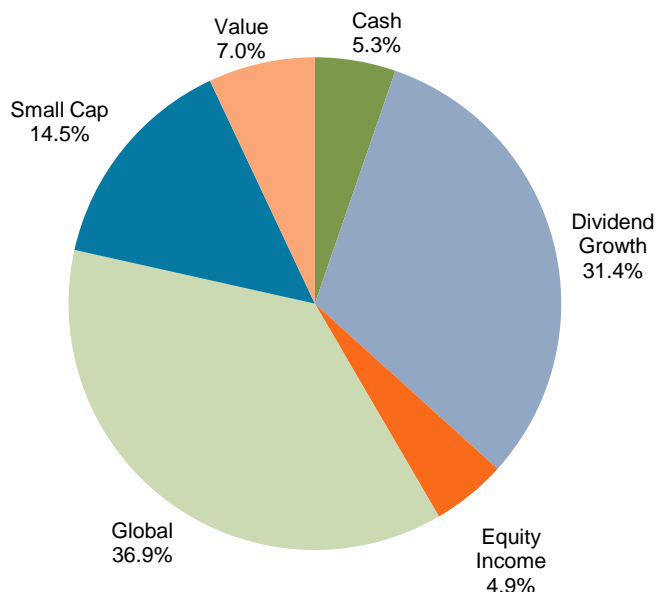
## Allocation

- Heavy weighting of funds relatively out of cycle
- Majority allocation in top two positions
- Allocations reviewed quarterly

## Goals & Objectives

- Performance superior to the S&P 500
- Deliver performance with lower risk
- Ample diversification

## Fund Weightings

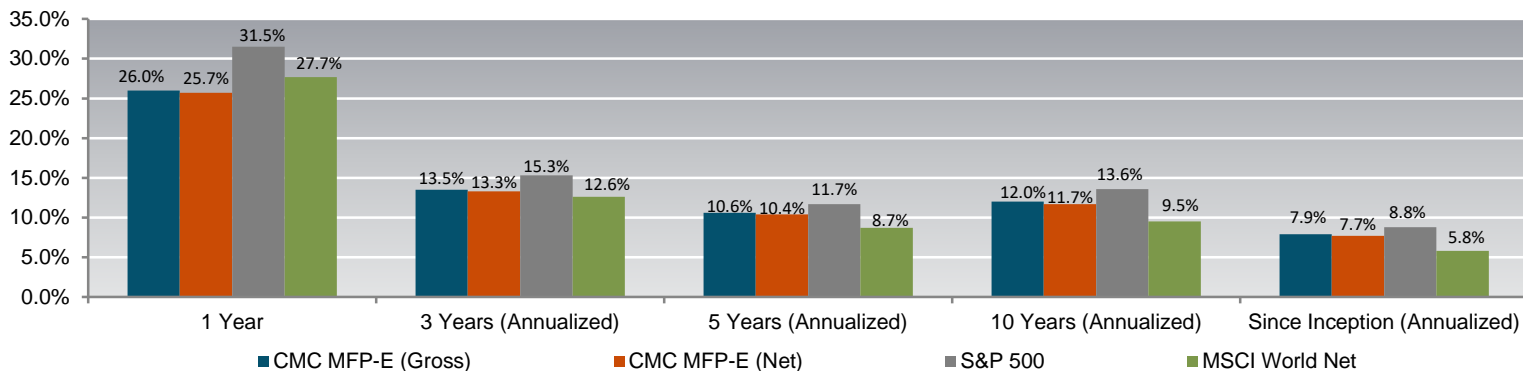


## Volatility Measurements (3 Years Annualized)

Beta	0.9
Alpha	-1.5
Standard Deviation	12.6

## CMC MFP-Equity Performance Returns as of December 31, 2019

Strategy Inception: 12/31/2006



Annual Performance	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
CMC MFP-E (Gross)	26.0%	-5.9%	23.3%	9.9%	3.0%	6.4%	30.9%	18.9%	0.7%	12.2%
CMC MFP-E (Net)	25.7%	-6.2%	23.0%	9.7%	2.7%	6.2%	30.5%	18.6%	0.4%	11.9%
S&P 500	31.5%	-4.4%	21.8%	12.0%	1.4%	13.7%	32.4%	16.0%	2.1%	15.1%
MSCI World Net	27.7%	-8.7%	22.4%	7.5%	-0.9%	4.9%	26.7%	15.8%	-5.5%	11.8%

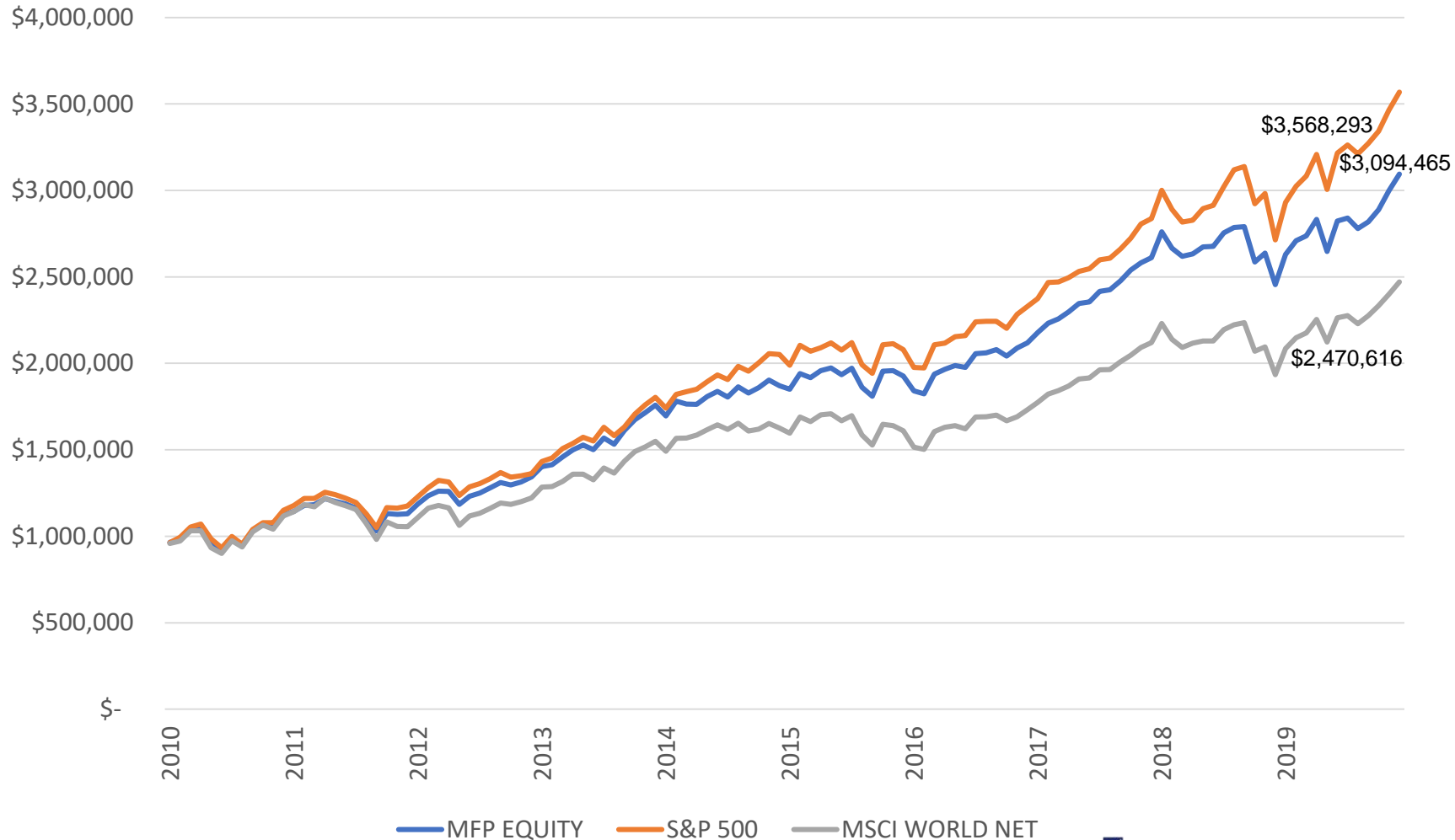
Disclosures: Composite includes Equity + Cash of non-restrictive discretionary accounts. Inception date of Managed Funds Program - Equity Composite is 12/31/2006.

The Capital Management Corporation (the FIRM) claims compliance with the Global Investment Performance Standards (GIPS®). The firm has been verified through 12/31/2017. All results are time weighted and returns are in US Dollars. Past performance is not to be construed as a guarantee of future performance. Compliant presentations and/or the firm's list of composite descriptions are available upon request.

# MFP EQUITY Composite Returns (Gross)

12/31/2009-12/31/2019

## Growth of \$1,000,000



## Managed Funds Program Equity Composite For the years ended December 31, 2010 through 2019

Year	Performance		S & P 500	3 Year Standard Deviation Composite	3 Year Standard Deviation Index	Number of Accounts	Wrap Accounts % of Assets	Composite Dispersion	Composite Assets \$MM	Firm Assets \$MM	Non Fee Paying %
	Gross %	Net %									
2019	26.0	25.7	31.5	11.0	11.9	24	0	0.1	8.8	509	3
2018	(5.9)	(6.2)	(4.4)	9.7	10.8	18	0	0.4	6.6	433	3
2017	23.5	23.2	21.8	9.1	12.3	25	3	0.4	8.0	469	4
2016	9.9	9.7	12.0	10.0	13.4	18	3	n/m	6.1	389	0
2015	3.0	2.7	1.4	10.1	12.8	≤5	0	n/m	3.1	344	0
2014	6.4	6.2	13.7	9.0	11.7	≤5	0	n/m	3.3	418	0
2013	30.9	30.5	32.4	11.2	16.6	≤5	0	n/m	3.3	386	0
2012	18.9	18.6	16.0	14.1	18.5	≤5	0	n/m	2.7	275	0
2011	0.7	0.4	2.1	16.9	23.2	≤5	0	n/m	2.4	261	0
2010	12.2	11.9	15.1	n/a	n/a	≤5	0	n/m	2.5	258	0

The Capital Management Corporation claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. The Capital Management Corporation has been independently verified for the periods 1 January 1997 through 31 December 2017. The verification report is available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

### Notes:

1. The Capital Management Corporation is an independent investment management SEC registered firm and is not affiliated with any other entity. Policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.
2. The Managed Funds Program Equity Composite includes fully discretionary accounts which seek long-term growth using equity mutual funds. A regression to the mean approach equity strategy is utilized, incorporating periodic rebalancing. The mutual funds are no-load or load-waived funds. The minimum account size is \$100,000. Prior to September 2016, the minimum was \$500,000, and prior to January 2016, the minimum was \$1.0 million.
3. The benchmark is the S & P 500 Index.
4. Valuations are computed and performance is reported in US Dollars.
5. Total gross-of-fee returns are presented before management fees but after all trading expenses and all wrap fees (which may include custody fees, investment management fees, trading expenses and client reporting fees) if applicable. Total net of fee returns are calculated using actual fees. The Capital Management Corporation's current fee schedule is 1.00% on the first million in assets, 0.70% on the next four million, and 0.50% on the excess over five million. Fees for Mutual Fund and Fixed Income Strategies are 0.50%.
6. The composite was created on January 1, 2007. A complete list of composite descriptions is available upon request.
7. Composite dispersion is measured by the asset-weighted standard deviation of annual gross returns of those portfolios that were in the composite for the full calendar year. Where such portfolios number five or fewer, the standard deviation calculation would not be meaningful and that is indicated (n/m). Three-year standard deviation for both the composite and the benchmark index are shown beginning in 2011 in compliance with GIPS standards.
8. Past performance is not to be construed as a guarantee of future performance.

